



RESULTS REPORT 2021



Dear friends and social investors:

2021 will be a year to remember. Living another year with COVID-19 pandemic implied constant challenges, as well as the need to adapt to a new reality without losing hope.

The temporary adjustments became permanent and we had to strengthen our basis to keep the institution functioning and the children as joyful as always. Their happiness and development continued to be our main goal thus we implemented activities within the facilities to ensure their constant growth.

This unexpected condition has given us the opportunity to validate the efficiency of our Intervention Model and confirmed that all children made progress in their physical, emotional and academic development.

We are excited to inform, that despite the difficulties that we faced this year, new families were formed! Most of our elder kids met their parents and became a piece of the change that improves our social fabric.

I want to acknowledge and thank our great team because with love and commitment they have made this possible.

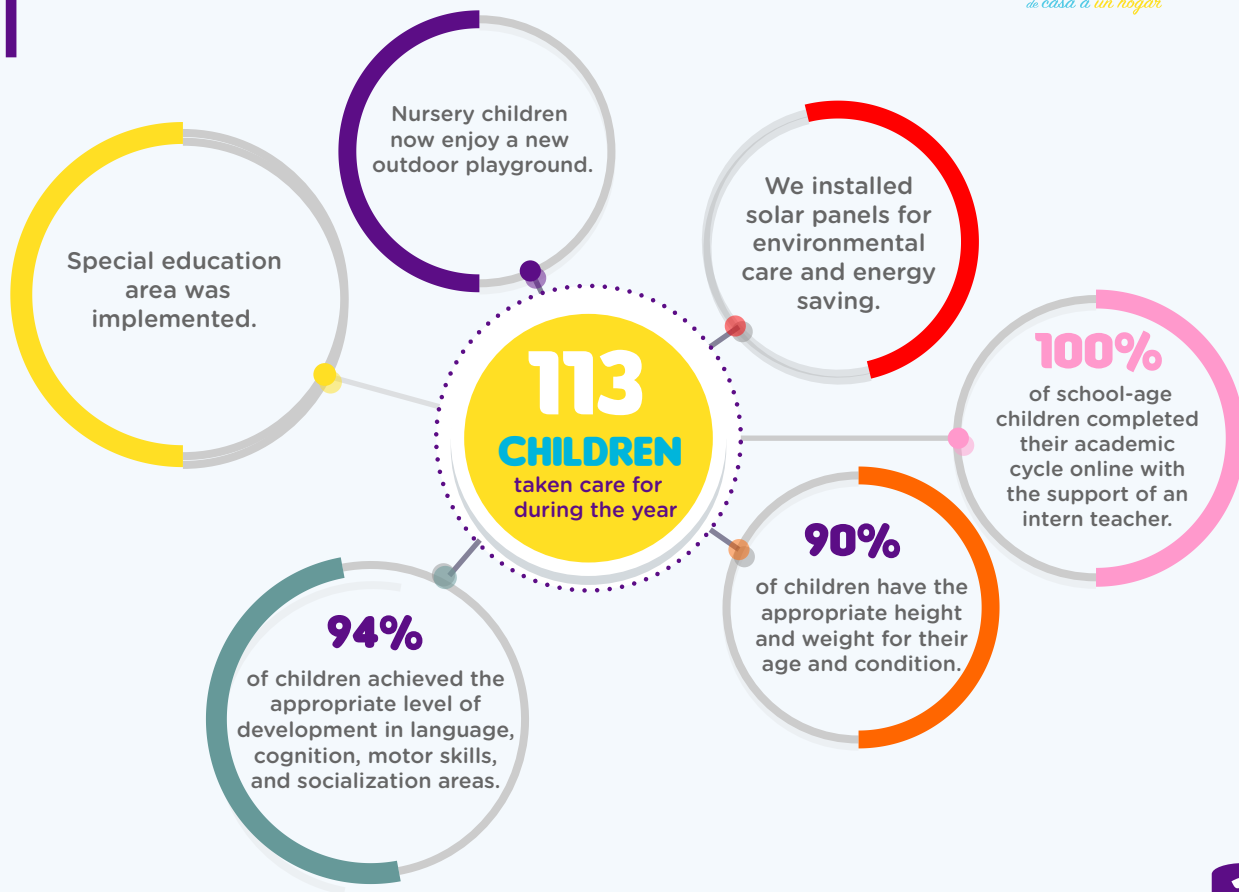
Finally, we thank you, because with your support we managed to bring children from a house... to a home.

Together we can do much more!

David Pederzini Villarreal
Chairman of the Board
LA ALEGRÍA DE LOS NIÑOS IAP

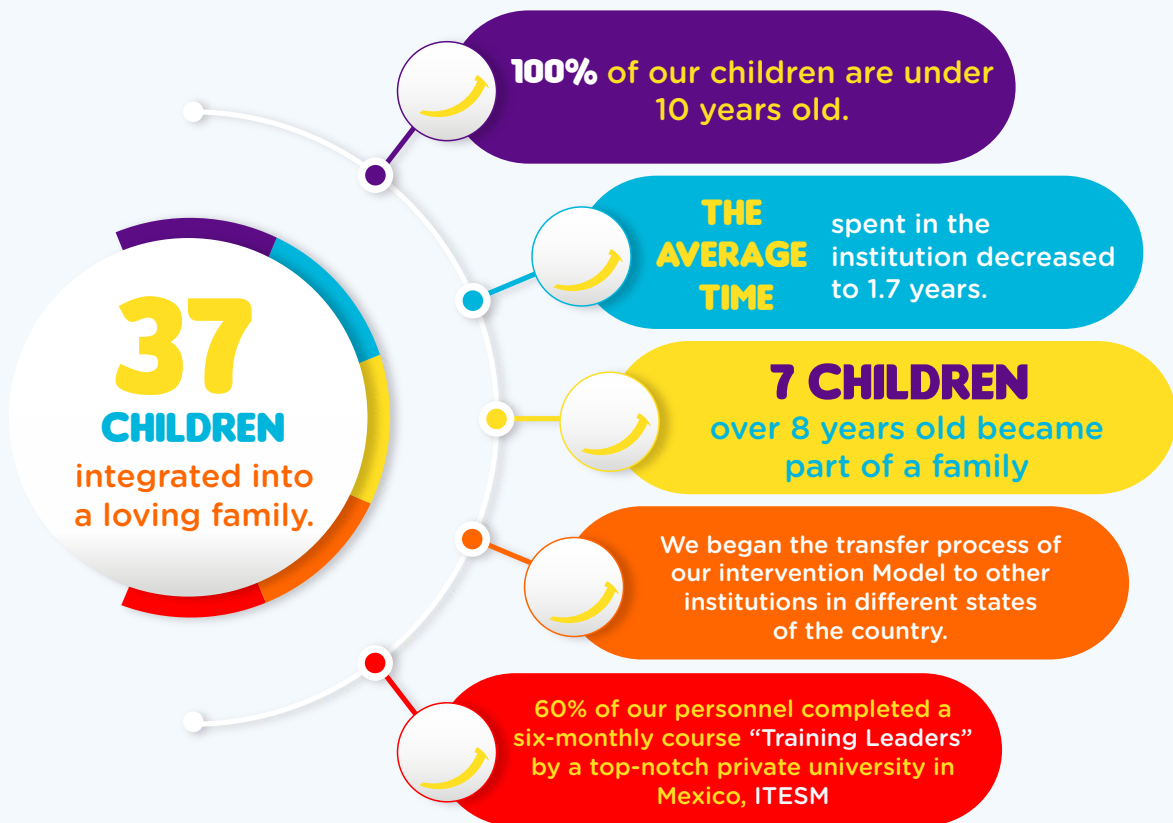
MANAGEMENT INDICATORS

Results 2021



IMPACT INDICATORS

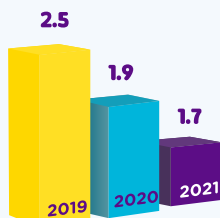
Results 2021



EFFICIENCY INDICATORS

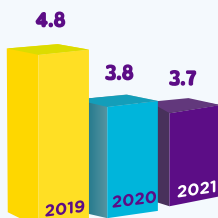
Results 2021

Average time
spent in LAN



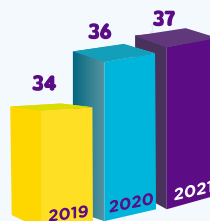
Our premise:
that children become
part of a loving family
as soon as possible.

Average age of
children in LAN:



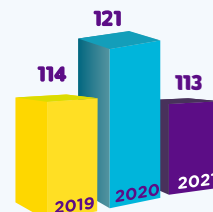
Facilitating the
integration of a
family at an early age

Children in a family



Annual goal: **30%**
of our children become
part of a loving family.

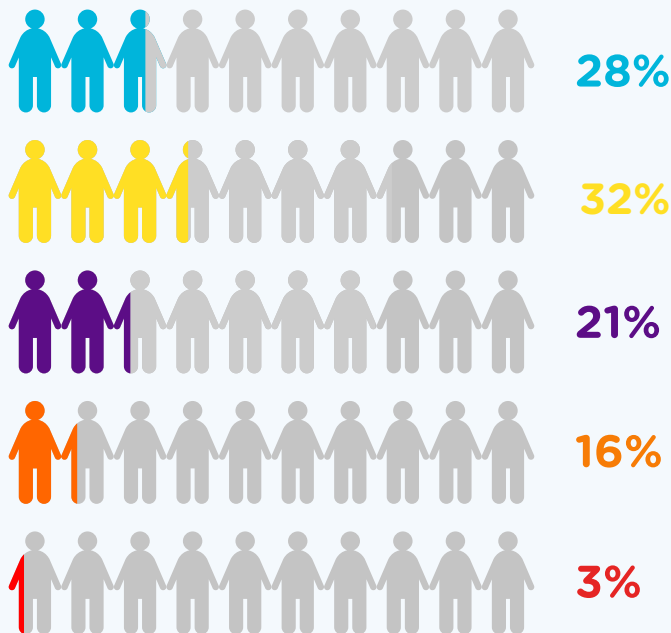
Children cared for



Installed Capacity:
100 CHILDREN
throughout the year.

POPULATION

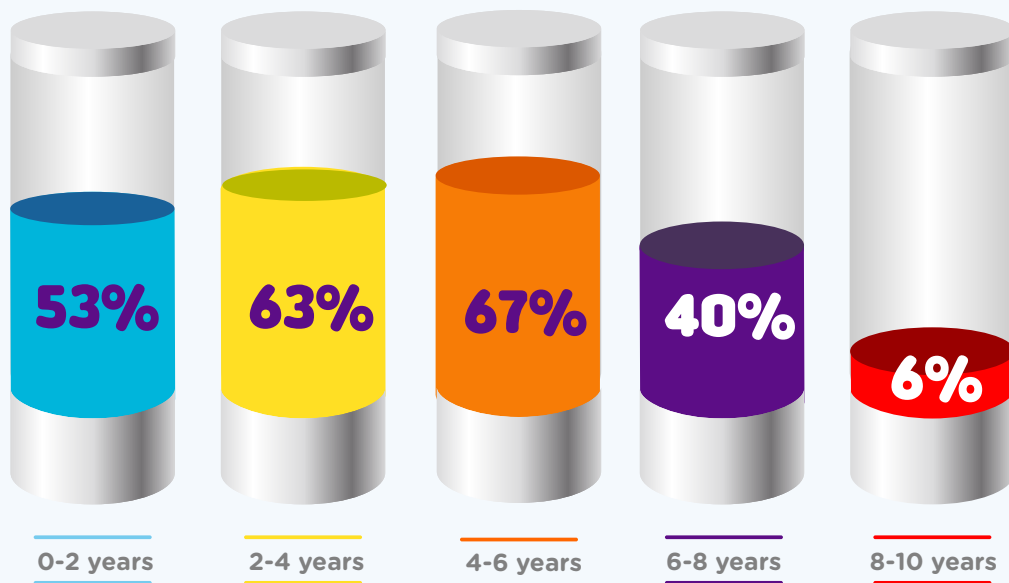
December 2021, by age range.



- 0-2 years
- 2-4 years
- 4-6 years
- 6-8 years
- 8-10 years

PARTICIPATION

of LAN in the care of institutionalized children *
by mexican Child Care Authority (DIF).



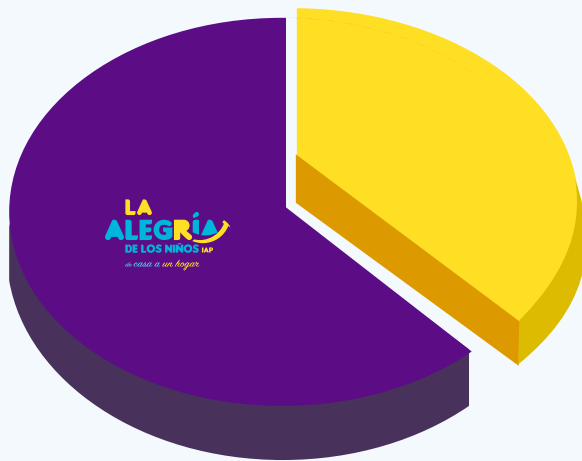
* Who meet the beneficiary profile of our institution.

PARTICIPATION

of LAN in the adoptions accomplished in the state

62%

of the children integrated
into families by the
Mexican child Care
Authority (DIF), were
from our institution.



FINANCIAL RESULTS

source of resources 2021

66% Companies

17% Individuals

11% National organizations of civil society.

4% International organizations of civil society.

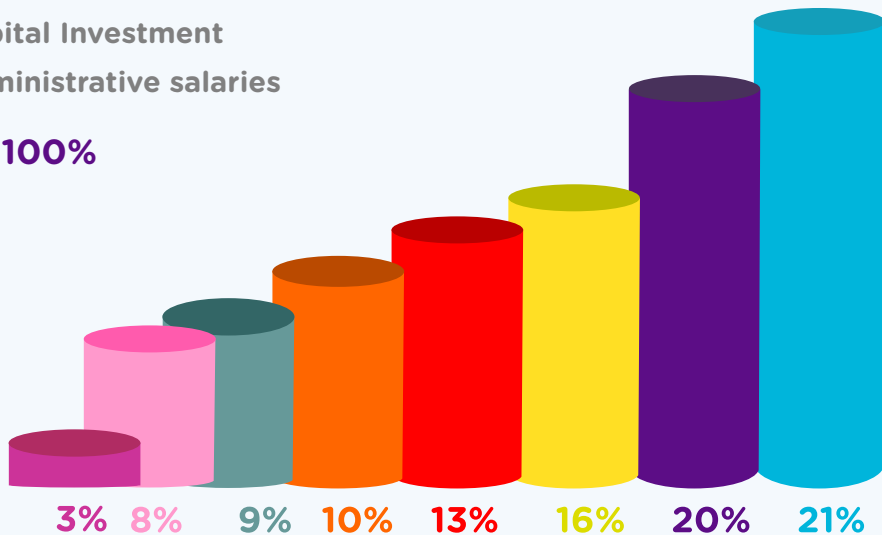
2% Government subsidies

Total revenues **100%**



- 21%** Physical Health
- 20%** Human Development
- 16%** Proper housing
- 13%** Nutrition
- 10%** Education
- 9%** Psychological Health
- 8%** Capital Investment
- 3%** Administrative salaries

TOTAL 100%



SUCCESS STORIES 2021



We could tell endless stories about our children because they are all true miracles, but we will share just a few that have been specially challenging or have truly moved us.

Behind each wonderful anecdote are those who have dedicated themselves to make these life transformations possible.

AS ALWAYS, WE THANK YOU

because with your commitment
and support we managed to take

children from a house
to a loving home.

EMILIA

She was born prematurely and spent her first months in the hospital. When she arrived to *La Alegría*, we identified a white spot in her eyes, as well as her inability to follow light and stare properly.

Ophthalmologists from Queretaro confirmed her diagnosis: prematurity retinopathy grade 5, with retinal detachment and funneling, which produces total blindness.

Regardless of the unfortunate prognosis, options were sought to improve Emilia's life quality. We found a highly specialized pediatric ophthalmologist, located at Michigan, United States.

Dr. Capone is recognized worldwide as the best pediatric retina specialist, and amazingly he accepted to attend Emilia free of charge. He determined that it was possible to perform surgery on both eyes, giving Emilia possibility to perceive light and shadows, and even some colors and shapes.

Despite the challenges to travel with her to the United States and the costs associated, the surgery was successfully performed.

Thanks to Dr. Capone and everyone who made it possible, Emilia is now a happy girl who is learning to walk and to see the world from a new perspective.



ANITA



A year ago we told you the story about a 9-month-old baby who was diagnosed with left hip dysplasia and required three complicated surgeries to walk without limping.

Well, we did it! She is a brave fighter and now is walking properly.

Meanwhile, her legal status progressed and today, 2 years and 4 months later, she is a happy, self-sufficient girl who learned to overcome challenges and is now going home with a loving family!

DANIEL



The difficult experiences suffered by Daniel even before being born caused him to develop a condition called emotional flattening.

He had no response to stimuli; he did not smile and showed great distrust towards adults.

Today, after 3 years and 5 months of living in an environment of harmony and love and receiving psychological therapy, Daniel is an emotionally stable and cheerful child, happily integrated into a family that loves him deeply.

GOALS 2022

- Invite other social institutions and create a group to enable synergies to make children needs more visible in Querétaro.
- Spread our vision regarding vulnerable children problem and our proposed solution.
- Create strategies to face current challenging fiscal and economic situation, to ensure the operation and continuity of our institution.
- Consolidate the transfer of our Intervention Model with the institutions that are currently using it, and strengthen our coaching team.





“ Effective philanthropy requires a lot of time and creativity - the same kind of focus and skills that building a business requires. ”

Bill Gates



THANK YOU